



At Imactis we believe in Interventional Radiology innovation, for the benefit of physicians, of caregivers and patients: minimally invasive procedures for a better quality of life.

As a team, we value diversity and true engagement; we are passionate about designing user-friendly solutions, contributing to the improvement of clinical outcomes.

Clinical Application Engineer

Based in the French Alps, **IMACTIS** develops and markets an enabling solution for interventional radiology, a fast-growing segment (double digit). Skilled physicians often struggle when inserting long needles to reach targeted organs, along critical pathways, under CT-scanner guidance.

With its award-winning **CT-Navigation™ system**, percutaneous interventions such as biopsies or tumor removal or vertebroplasty, otherwise perceived as too risky, become simply feasible, safely and in a more predictable time, while reducing radiation exposure. Each procedure is performed using a single use patient kit, namely **NaviKit™**.

CT-navigation™ is rapidly gaining momentum in Europe and the U.S., with strong KOL support. 80+ systems are installed in high visibility institutions, many of which are used daily.

We are actively seeking a **Clinical Applications Engineer**, to accompany our growth in EMEA, you will participate in the deployment of a fast-growing innovative medical technology, along with a talented team.

Position Summary

Reporting directly to our Area Sales Director, you will work closely with other Clinical Applications Engineers. You will also have regular contact with the R&D, Quality and Regulatory Affairs teams.

You will play a major role in the sales process, including on-site or off-site demonstrations, as well as installation and user training, operating jointly with sales team.

You are didactic, a self-starter, mastering on-site installation and staff training: interventional radiologists, X-ray technicians, nurses... You ensure customer satisfaction, bringing existing sites to full autonomy, increasing system usage and revenue generation. You build customer loyalty, fostering extensive and systematic use of CT-Navigation™, creating a true group of followers in the fast growing, highly competitive community of interventional radiology.

As a genuine team player, you enjoy new technologies, and yearn to contribute to Imactis's growth.

Main responsibilities

- Present and demonstrate CT-Navigation™ solution to clinical staff or during events
- Install systems, train staff (interventional radiologists, technicians, IT and our distributors)
- Follow-up the installed base and grow usage
- Support the user in case of emergency
- Collect feedback on site and system usage data (post-market survey, testimonials, case studies...)
- Contribute to market watch (competitive intelligence)

Qualifications

Minimum Requirements

- Proven 1st successful experience in a comparable role. 3 to 5-year experience.
- CT technologist, Interventional Technologist or Biomedical engineer degree or equivalent
- Available for frequent travel in EMEA
- Fluent in English, French desired

Specialized Knowledge and Skills

- Knowledge of medical imaging (CT & CBCT), IT and network connection
- Excellent communication and didactic skills, inclination for teamwork
- Organized and multi-task skill
- Driver's license

Compensation and location

- Compensation based on experience with variable part
- Location : Grenoble / Paris / Amsterdam

Please send your resume to recrutement@imactis.com